

Sales Engineer/Regional Sales Manager



PI (Physik Instrumente) L.P. is the world leading manufacturer of piezoelectric-based micro and nanopositioning products serving OEM's and researchers in high tech fields such as semiconductor, photonics, aerospace, bio-instrumentation astronomy, metrology, and scientific research. We have an immediate opening for a technical sales professional at our Irvine, CA office or as a home office based position in Tucson or Phoenix.

This position offers a dynamic and challenging environment with a stable and growing company providing state of the art positioning products for leading edge technology applications. The successful candidate will possess education, technical skills and an aptitude to learn our products and applications quickly. In addition the candidate will be a proven performer managing customer support and business development in a multi-state sales territory. Candidates should have:

- Relevant degree in Engineering (mechanical, electrical) or Physics
- Experience in inside sales/sales application engineering with a minimum of 2 years in a field territory sales role in Southern California or Arizona.
- Excellent interpersonal communication skills
- Experience in industrial motion control, piezoelectric products, or micro positioning is desirable
- Self motivation and the ability to work independently
- Working knowledge of MS Office (Word, Excel, Outlook)

PI offers a pleasant, team oriented and challenging work environment with a high degree of independence. Compensation package commensurate with experience and a comprehensive benefits plan including paid vacation, medical, dental, vision and matching funds to a 401K retirement plan.

Please forward resume, cover letter and compensation expectations addressing the above requirements to:

Ms. Amy Cravedi
Manager – Human Resources
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